



UNITED NATIONS  
INDUSTRIAL DEVELOPMENT ORGANIZATION



Schweizerische Eidgenossenschaft  
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Federal Department of Economic Affairs,  
Education and Research EAER  
State Secretariat for Economic Affairs SECO

Swiss Confederation

An aerial photograph of a large industrial park with numerous long, white and blue-roofed buildings. The park is surrounded by greenery and a residential area in the background.

# EIP Roundtable - Wide stakeholder engagement

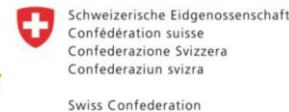
# Stakeholder engagement

- Generally misunderstood and underestimated
- Building bridges
- Being proactive
- Public Private Partnerships
- No one organization can do it all or has all the answers
- Promotion of ESG (environment, social & governance) objectives



# History

- 1<sup>st</sup> Roundtable held 24 June 2024
- Started with 15 participants from **the dtic**, SECO, UNIDO, GIZ
- Current mailing list: almost 500 and 160 organizations
- 17 sessions held to date
- Themes include water, standards, waste, energy
- Presentations on projects and organizations
- Knowledge sharing
- Numerous follow up discussions and stakeholder engagements resulting in 4 joint projects among Roundtable stakeholders



# Framework

- Government (national, provincial, local)
- Industry and commerce
- Academia and R&D institutions
- Bi-monthly meetings
- 3 hours maximum, virtual meetings
- Set agenda with contributions open
- Mix of technical and in-depth presentations vs high-level and more strategic



# Principles

- Collaboration and partnerships
- Openness and honesty
- Excellence and continuous improvement
- Win-Win
- Sharing
- No hidden agendas
- Not-compulsory and for free
- What value can you add/ contribute?



## Lessons learnt

- Stakeholder management is central
- Collaboration with others
- Building personal relationships
- It takes time
- Cross-sectoral, multi-disciplinary approach
- Shared vision and alignment
- Seek a win-win
- Not an add-on, but integral part
- Systems approach.



## Spin-offs and Benefits

- 4 new projects initiated between participants
- Task team on Skills established
- Facilitation of new relationships and partnerships to collaborate
- Introductions/ linking of participants
- Face to face follow up meetings
- Inputs to policy, toolbox development and other EIP outputs

## Impact

- EIP approach incorporated into national policy framework by **the dtic**
- All industrial spaces to adopt the EIP approach
- EIP approach adopted by Treasury – Cities Support Programme
- Strengthened collaboration between **the dtic** and Treasury on industrial park activities
- CSP introduced EIP approach to metropolitan municipalities and adoption thereof encouraged



## Impact

- National Summit – Reimagined industrial spaces
- Core task team (**the dtic**, Treasury, NCPC, GIZ)
- Strong relationships with other government departments (DSI, DFFE, DHSWS, COGTA, DARDLR, DSBD)
- National Quarterly Engagements – Industrial Parks Futures Dialogues



# Thank you

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SOUTH AFRICA GLOBAL ECO-INDUSTRIAL PARKS PROGRAMME



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